**Thank You Card for Introduction**

**Client Onboarding STEP 1**

Use the following as a sample script to show your existing clients gratitude for their trust in you, in addition to their introduction.

*Dear [Client/Center of Influence/Other],*

*I want to thank you for recently introducing me to [name of individual introduced].*

*I genuinely appreciate your continued trust and confidence.*

*As always, I look forward to continue help those important to you.*

*Sincerely,*

*Insurance Advisor's Signature*