REALITY CHECK 10

THE 1ST APPOINTMENT – IS THERE A FIT?

Name: Click and type

Date: Click and type

Once you’ve completed this best practice, submit your completed Reality Check as follows:

* + - Complete this document with your answers.
    - Save a copy of your completed *Reality Check*.
    - Email it as an attachment to your designated support representatives.

1. What is the purpose of the 1st Appointment? Click and type
2. Why is it important to use an Agenda at this meeting? Click and type
3. What other items do you use during the 1st Appointment? Click and type
4. What are the flexible fact-finding options you have? Click and type
5. Approximately how long is the 1st Appointment? Click and type
6. Give some examples of why someone might not be a good fit for you and what the other options are available within the organization. Click and type